



## COMPANY PROFILE

### **MATUNDU VILLAS- UNIT 1**

**WESTLANDS, ALONG MATUNDU LANE- OFF SCHOOL LANE/ OR  
BROOKSIDE DRIVE**

#### **CONTACTS**

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## CORPORATE STATEMENTS

### **Mission**

*To provide professional consultancy services that focus on sustainable environmental management, real estate development and management solutions.*

### **Vision**

*To become a distinguished consortium in sustainable environmental conservation and set high standards in the property management and real estate agency.*

### **Purpose**

*To build long term relationships with our customers and clients and provide exceptional customer services by pursuing business through innovation and advanced technology*

### **Philosophy Statement**

*Our philosophy is sensitivity to client needs, prompt response to the required professional support in environmental services and property management.*

### **Our Values**

*We believe in team work, creativity, invention, professionalism, accountability and integrity.*

## ABOUT US

Eco-Ethics and Development Limited is an independent property management and environmental consultancy firm providing an integrated prime commercial and residential offering, real estate agency and a wide range of sustainable environmental solutions.

We work together as a team in a unique approach to design solutions. Working in partnership with our clients, we are able to bring professionalism, knowledge, expertise, innovation and enthusiasm to any project.

We provide the highest standards of quality and integrity in environmental consultancy, property management and real estate agency. Our reputation for uncompromising professionalism is earned by serving our clients and earning their trust.

Our monthly turnover on property management services is currently in the range of 25M per month. Our other income streams include Real estate Management, landscaping services, Property Valuations and Environmental Consultancy.

## SERVICES OFFERED

Eco-Ethics has a firm hands-on expertise in the following distinct fields:-

### **1. Property Management and Real Estate Agency**

We provide exceptional and reliable service in managing, maintaining, renovating, leasing and selling of residential, commercial and industrial establishments for busy property owners.

As Property Managers and real estate agents, our goals are to help you achieve your objective, to generate a steady stream of income, preserve and enhance the value of your property through the following personalized services:-

#### ***(i) Letting & Leasing of Residential, Commercial and Industrial Establishments***

We facilitate letting and leasing residential, commercial and industrial establishments. By entering into legal lease agreements, we ensure that the tenants do not vacate the premises before the stated period, adhere to their financial obligations and follow the set rules and guidelines.

#### ***(ii) Landlord Representation***

We provide landlords with strategic leasing programs that enhance asset value, maximize cash flow, and decrease carrying and transaction costs. This relieves landlords the hassle of managing tenants and conducting day-to-day maintenance of their premise.

#### ***(iii) Rent Administration and Review***

We facilitate timely collection of rent and service charge. We make prompt payments of rents collected to our clients and take measures against the defaulters. We conduct periodic market research to advise our clients on current market charges and conduct rent reviews on all properties managed.

#### ***(iv) Buying and Selling of a Wide Range of Property***

We conduct direct solicitation of property owners and sellers and connect them to our extensive list of potential buyers. We further advise our clients on optimum pricing recommendations for their property and conduct negotiations on their behalf.

***(v) Building Renovations and Value Addition***

We facilitate and supervise renovations on establishments to ensure they attain current market standards and meet the needs of prospective clients. We are able to reposition an underperforming asset or portfolio of assets through competitive analysis, pro-active leasing strategies and tenant retention programs

***(vi) Professional Landscaping Services***

We undertake construction projects of drive ways, jogging lanes, swimming pools, fish ponds, water features (fountains and waterfalls), landscaping, greening and maintenance of gardens, sport arenas , private and commercial buildings. We also facilitate supply of turf equipment, lawns and potted plants

***(vii) Property Valuation Contracting***

We facilitate property valuation to ascertain open end market value for purposes of sale, insurance, mortgage, book record, rent review and litigation purposes.

***(viii) Property Development Contracting***

We facilitate property development by sourcing funding, supervising development projects to completion and providing a full range of advisory and practical management services to property owners on sale, lease and letting

***(ix) Supply of Building Materials***

On request, we supply quality building materials to enable developers meet construction deadlines.

**Observations:**

We'll do everything in our power to make property ownership a smooth and profitable experience, managing your acquisition, maintenance, and tenant supervision so you can relax and watch your investment grow.

**2. Environmental Management**

We provide an unprecedented body of expertise in environmental and resource management to help clients identify, understand and comply with environmental legislation. Our goal is to integrate economic and environmental aspects to foster sustainable holistic development through the following activities and programmes:-

***(i) Environmental Impact Assessment and Audits (EIA/EA)***

We conduct Environmental Impact Assessment and Audits to ascertain possible

consequences of proposed activities, programmes, policies and their alternatives on the environment in accordance with the international and National Environmental Management Authority guidelines.

***(ii) Waste and Waste Water Management***

We advise and train on the best practices in safe handling, treatment and disposition of various types of wastes and waste water.

***(iii) Social Impact Assessment***

We conduct Social Impact Assessment to find the social consequences that are likely to follow from specific policy actions or project development. Social impacts include all social and cultural consequences to human populations of any public or private actions that alter the ways in which people live, work, play, relate to one another, organize to meet their needs, and generally cope as members of society

***(iv) Community Resource Mapping***

We conduct Community Resource Mapping to show occurrence, distribution, access to and use of resources; topography; human settlements; and activities of a community from the perspective of community members. It helps in identifying and examining relationships between a community's resources, topography, settlements, and activities.

***(v) Design and Implementation of Environmental and Community Development Interventions***

We implement, supervise and direct environmental and community development interventions to ensure efficiency and their timely completion.

***(vi) Grant Proposal Development***

We develop grant winning proposals to help entities fundraise for various interventions to address emerging issues

***(vii) Baseline Surveys***

We conduct baseline surveys to give extensive analysis of current situations to identify the starting points for a program or project.

***(viii) GIS and Digital Mapping***

We offer geographic information system and digital mapping services to capture, store, manipulate, analyze, manage, and present all types of spatial or geographical data

**(ix) *Natural Resources Management***

We advise and train on the best sustainable practices in management of resources such as land, water, soil, plants and animals, with a particular focus on how the management affects the quality of life for both present and future generations.

**(x) *Project Monitoring and Evaluation***

We conduct project monitoring and evaluation an on-going or completed project, program, or policy to determine its relevance, efficiency, effectiveness, impact, and sustainability and to improve its performance

**(xi) *Urban Planning***

We advise and train on design of the urban environment, including air, water, and the infrastructure passing into and out of urban areas such as transportation and distribution networks

**Observations:**

Our knowledge of local conditions, information and challenges enable us to develop tailor- made solutions for different kinds of environmental challenges.

**3. Facilitation of Workshops and Customized Seminars**

We offer intensive training sessions to organized groups. These are facilitated by highly qualified environmentalists and professionals in housing solutions within and outside Nairobi. Some of our thematic areas include:-

- (i) Biodiversity conservation and green energy
- (ii) Funded environmental and socio-economic development projects
- (iii) Environmental conflict management
- (iv) Sustainable eco-tourism
- (v) Environmental advocacy
- (vi) Appropriate building technologies
- (vii) Wetland management
- (viii) Solid and liquid waste management
- (ix) Recycling of waste or refuse (domestic and industrial)
- (x) Projects planning, implementation, monitoring and evaluation
- (xi) Training of Trainers (TOT) on community based development projects.

## CAPACITY AND EXPERIENCE

Eco-Ethics brings together a team of seasoned experts, with the aim of being a one stop shop for consultancy services in the field of property management, real estate agency and environmental programmes.

Our senior staff comprises of professionals who are respected researchers and consultants. Other members of staff are graduates in the fields of Business, Marketing, Finance, Environment Studies and Community Development, Hydrogeology, Engineering and Real Estate Development and Management.

Our team boasts of over 15 years in property management, real estate agency and environmental consultancies.

## COMMITMENT TO CUSTOMER AND COMMUNITY SERVICE

Eco-Ethics and Development Limited is committed to providing superior customer service and an unwavering dedication to the satisfaction of customers. Proactively seeking to improve quality, value and service are hallmarks of our company. Our commitment to personalized service, continuing innovation and overall expertise has ensured satisfied customers who refer others to experience our unlimited expertise.

The management team has enhanced the community and profession by serving in many local and regional capacities. Team members in our company participate as volunteers for worthy courses that include the Mater Heart Run, Beyond Zero Marathon and Standard Chartered Marathon.

## WHY WORK WITH US

1. We deliver timely and efficient services
2. We work with professionals who are experts in different aspects of environmental concerns.
3. We have the top of the notch knowledge on environmental legislation in the country.

4. Our team in property management is comprised of qualified staff in specific areas of concern
5. Our team has built key relationships with financial experts who advise on cost effective property refurbishment and consultancies.
6. We are knowledgeable of the local housing and property management market.
7. We mitigate risk and maximize returns, saving both time and money.
8. We have invested in personalized customer service to ensure best customer experience and relationship.

## ENVIRONMENTAL & COMMUNITY DEVELOPMENT, REAL ESTATE CONSULTANTS

**Dr. Stephen N. Nyaga, Ph D (Lead Expert EIA/EA  
(Non Executive Director, Eco-ethics & Development Limited)  
P.O. Box 666- 00618, Nairobi  
Cell Phone No. 0722-778 930  
Specialization: Environmental Studies & Community Development**

**Mrs Beatrice W. Njoka, (MBA)- (Managing Director, Eco-ethics & Devt Ltd)  
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Specialization: Real Estate Development and Management**

**Dr. John Njagi Muriuki, Ph D (Lead Expert, EIA/EA)  
P.O Box 6771-00300, Nairobi.  
Cell Phone 0721333922  
Specialization: Environmental Science/Education**

**Eng. Willie Gitau BSC (Civil & Construction Engineering)  
P. O Box 666 -00618, Nairobi.**



**Cell Phone: 0729139119**

**Specialization: Construction Projects Management**

**Mr. Albert Aduma (Associate Expert, EIA)**

**P.O Box 666 -00618, Nairobi.**

**Cell Phone: 0725328943**

**Specialization: Environmental Studies & Community Development**

**Note:**

Eco-ethics & Development Limited collaborates and engages other relevant professionals/ experts based on specific environmental consultancies and other services required.

### **SAMPLE CLIENT LIST**

**Dr. Rufus Kanyogo**  
**Dentist Procure Dental Clinic,Upperhill**  
**Tel no 0710333888**

**Prof. Jessee Mugambi**  
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